



RightSpaces Realty Advisors Capability Deck

Chennai, India

October 2024



About Us



RightSpaces is a premier real estate services firm focused on servicing Industrial /Warehousing Occupiers, Investors and Developers. **Our mission is to be a game changer and market leader in the Industrial Real estate services business** with whom every Industrial Occupier/Developer/Investor wants to do business with and real estate professionals want to work with.



20+

Years of
Expertise

100+

Transactions
Concluded

6+

Metro Cities
Covered

10+

Emerging Tier II
Cities Covered

“

At RightSpaces, our industrial experts formulate strategies that increase the value of your real-estate portfolio.

”



Our Mission

To be a game changer and market leader in the Industrial Real estate services business with whom every Industrial Occupier/Developer/Investor wants to do business with and real estate professionals want to work with.



Our Vision

To be the most successful industrial brokerage agency in India by revenue by 2030.



“

Our unique blend of advisory and deal making abilities makes us a trusted partner, invested in your success. Extensive market expertise and deep landlord relationships of our industrial experts will ensure that you get transformative outcomes for your enterprise.

”

Shyam Arumugam MRICS
Managing Director | RightSpaces

Our Services for Occupiers / End-Users



Leasing / Purchase of Warehouses & Industrial Sheds

Structuring Build to Suit Factories/Warehouses

Site Selection / Supply Chain Advisory

Land Acquisition/Divestment

Portfolio Optimisation

Rental Benchmarking/ BOV Reports

Our Services for Developers / Landlords



S2F – Signature Program

Marketing Support

Warehouse/ Industrial Design Support

Property Management Support

Fund Raising Support

What we do differently?

“

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Real Time Market Knowledge

- Comprehensive coverage of the market
- Rate Tracker
- Excellent Track Record



Relentless Negotiation

- Deep Relationships
- Lease Package
- Deal Watch-List



Lowest Brokerage

- Increased Savings for clients

Thank You !

Connect with our industry experts:



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WEBSITE

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